# nile | Company Brief

## About Nile

Nile is on a mission to build the world's most secure networks and deliver it as-a-service. Backed by eminent investors and a board with deep operator expertise, the company has been delivering Secure NaaS solutions since late 2022.

## Leadership and Board of Directors



**Pankaj Patel**
Co-founder & CEO, Nile
Former CDO, Cisco



**John T. Chambers**
Co-founder Nile
Founder & CEO, JC2 ventures
Former CEO & Chairman, Cisco



**Sumant Mandal**
Co-Founder & Managing Partner, March Capital



**Joe Lonsdale**
Partner 8VC,
Co-founder: Palantir and Addepar



**George Kurtz**
CEO & Co-Founder, CrowdStrike

## Backed by Leading Investors

JC2 | LIBERTY GLOBAL | MARCH CAPITAL | Prosperity7 AN ARAMCO VENTURES FUND | سنابل للاستثمار SANABIL INVESTMENTS | 8VC

## Nile "Technology + Operations" Accelerates Business Outcomes

### Network Security Services

- Wired/Wireless
- Guest
- RADIUS
- DHCP
- Trust
- Edge

+

### Service Operations Lifecycle

- **Day 0:** Planning & Design
- **Day 1:** Implementation & Optimization
- **Day 2:** Operations

=

### Outcomes

- Digital Transformation
- Risk Reduction
- Simplified Operations
- Cost Savings
- Ticket Reduction
- IT Empowerment

**The world's most secure network. Delivered as-a-service.**

## Nile Secure NaaS Components:

**Zero Trust Fabric**
"Datacenter-class" security built-in by design

**Autonomous Operations**
Cuts operational complexity with AI across Day 0, 1 and 2

**Cloud Services**
Rich security services delivered for business agility




**OPEX Subscription Model**
Predictable cost and savings

**Performance Guarantee**
Industry's only financially backed SLA

nile

## Who We Serve

### Personas
CIOs, CISOs, IT Directors, Network & Security Architects

### Industries
Nile serves several industries including mid-to-large enterprises, financial services, healthcare, government, manufacturing, higher education, and technology companies.

Customers in 30+ countries are using Nile to reduce risk, complexity and cost while future-proofing their network, security, performance and benefiting from lower TCO.

## Customer Speak...

### Risk reduction
Zero security breaches!

trix BIO

"We've had zero issues with the Nile service since it was activated."

### Ticket elimination
Zero support tickets

LYCEE
LYCÉE FRANÇAIS DE SAN FRANCISCO

"Since we implemented the Nile Access Service, the network has required virtually no troubleshooting."

### Productivity increase
Engineers focused on higher value

UNIPHORE

"We had budgeted for full-time, on-site network engineers. But with the way the Nile solution is working, we've been able to shift away from that."

### Cost Reduction
Eliminated upfront capital

BRENTWOOD
TENNESSEE

"Without Nile, the network would have required a larger staff and cost 25-30% more a year."

### Unified, secured architecture

glean

"Nile transformed our network. Instead of being just a layer, it became how we enforce security, apply policy, and maintain consistency across the business"

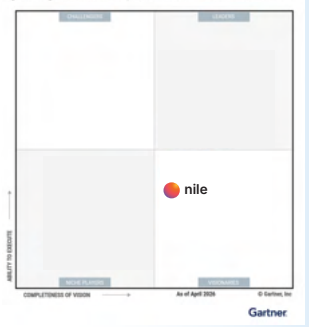
## Industry Recognition

2026 Gartner
**Critical Capabilities**
Enterprise Wired and Wireless LAN




View Report ↗

2026 Gartner
Magic Quadrant
**Visionary**
Enterprise Wired and Wireless LAN




View Report ↗

2025 Gartner
Peer Insights
**Strong Performer**
Voice of the Customer Report for Enterprise Wired and Wireless LAN

4.8
★★★★★

View Reviews ↗

## Try Nile Today!

Ask for a Demo

### By the Numbers

| 30+ | 12+ | 75+ | 12M+ Sqft | 200K+ Users | 40+ Bldgs |
|---|---|---|---|---|---|
| Countries | Verticals | Patents | Warehouse | One location | Campus |