

Networking Reimagined for the Modern Enterprise

FOR THE CIO

Free Your IT Team to Drive the Business Forward

Nile delivers the industry's first AI-autonomous, Zero Trust network as a service — with a financially-backed performance guarantee. Stop funding yesterday's infrastructure. Start investing in tomorrow's outcomes.

~60%

LOWER TCO

<3 yr

FULL ROI

SLA

FINANCIALLY-BACKED

| The CIO Reality:

Network as a Business Bottleneck



Runaway OpEx

Every \$1 in gear drives \$3–\$5 in operating costs. Refresh cycles drain cash every 5 years.



Talent Drain

Scarce network engineers trapped in trouble tickets instead of AI, cloud, and digital initiatives.



Security Exposure

VLANs, manual ACLs, and bolt-on NAC create lateral-movement risk and audit headaches.



Slow Delivery

Months to stand up sites. Weeks to resolve user complaints. Business velocity suffers.

| The Nile Solution:

One Integrated Service, Zero Operational Burden



Predictable Costs

Wired, wireless, and security delivered as one subscription. CapEx becomes predictable OpEx.



Autonomous Operations

Closed-loop automation self-monitors, self-tunes, and self-heals 24/7. No manual upkeep.



Zero Trust by Default

Per-device isolation and built-in NAC — no VLANs, no appliances, no lateral movement.



Performance Guaranteed

The industry's first guarantee tied to user experience — availability, coverage, and capacity.

Legacy Networks Vs. Nile — A Side-By-Side Look

DIMENSION	LEGACY ARCHITECTURE	NILE SECURE NAAS
Financial Model	⊗ Heavy CapEx every 5 years; hidden costs across licenses, support, and consulting	✓ Predictable OpEx subscription; everything bundled, fully deductible
Operations	⊗ Manual CLI, 10+ tools, reactive firefighting, constant patching	✓ AI automation from Day -1 to Day N; software and hardware lifecycle included
Security Posture	⊗ VLAN sprawl, standalone NAC, manual policy fragile and breach-prone	✓ Zero Trust native; per-device microsegmentation and identity-centric policy built into the fabric
Accountability	⊗ Uptime-only SLAs; vendor-MSP finger-pointing when users complain	✓ Financially-backed guarantee on real user experience, one vendor owns it
Time-to-Value	⊗ Months for design, procurement, deploy; slow site expansion	✓ Half the deployment time; new sites activated in days via a mobile app

Business Outcomes That Matter In The Boardroom



“Other incumbent vendors were pitching us the same architectures they presented more than five years ago. There simply wasn’t any growth or innovation when compared to Nile’s solution.”

Kevin Staton, CIO, Clark Schaefer Hackett

Make your Network & Security Stack a CIO Asset, Not a Liability

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