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# Next-Gen Wired & Wireless Access Networks

With the Nile Access Service, IT organizations and managed service providers can move beyond the operational burden associated with legacy wired and wireless networking products.

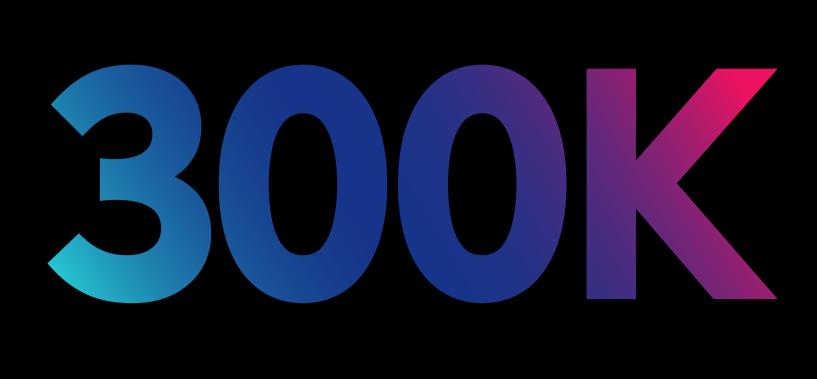
They can accelerate their digital initiatives by taking advantage of its cloud-native architecture, and automate network operations with Al.



of organizations find network security getting harder and harder to manage.<sup>1</sup>

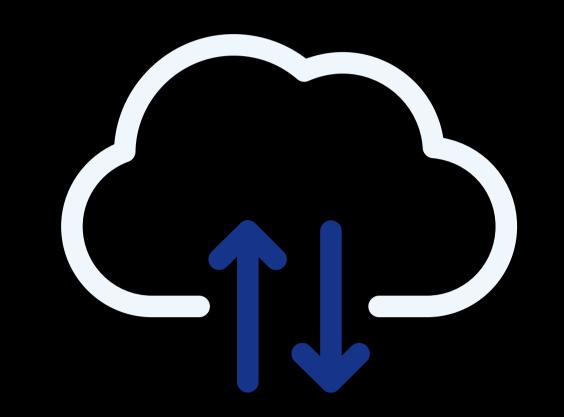


want IT teams to work on strategic initiatives (versus reactive issues).<sup>2</sup>



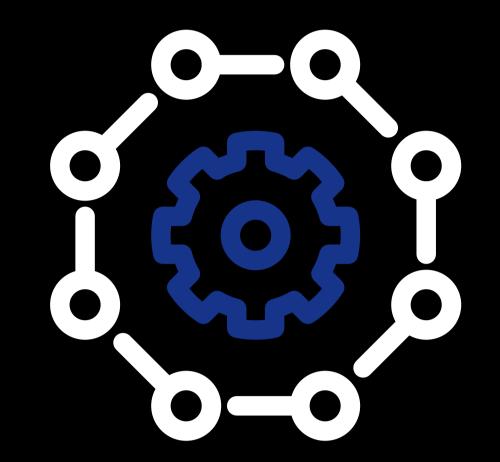
average cost of IT infrastructure downtime per hour.<sup>3</sup>

### Nile Access Service



Brings cloud-like agility to your campus network.

Install &



Industry's first service level guarantee, powered by Al automation.



Extends zero trust security to your LAN.

Included

## What's the Difference?

Plan DY Understand network technical requirements to meet business needs. Included Understand network technical requirements to meet business needs.   Design Hire 3 Party Experts for Network Design Execute a site survey and design as an additional cost. Included Standardized network design   Procure Overwhelming Equipment Options Stift through lists of SkUs to select the right equipment, add-ons, and features. Reconcile meeting budget quidelines against optimal network design. Included Standardized network design   Maintain Installation Requires Certified Technicians Seasched experts will come on site to configure the equipment. Human errors are responsible for 40-80% of failures on a network. Included Easy installation done for you		Today's Network Experience	Life with Nile Access Service	
Design Execute a site survey and design as an additional cost. Standardized network design   Procure Overwhelming Equipment Options Sift through lists of SKUs to select the right equipment, add-ons, and features. Reconcile meeting budget guidelines against optimal network design. Included Automated BoM and shipping   Maintain Installation Requires Certified Technicians Seasoned experts will come on site to configure the equipment. Included	Plan	Understand network technical requirements to	Understand network technical	
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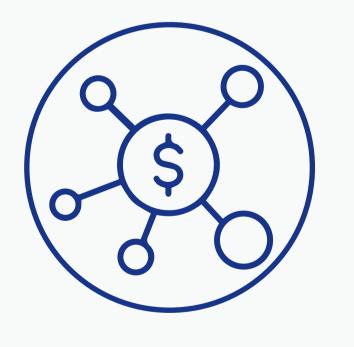
Activate	Daily burden to monitor and maintain network performance while addressing a multitude of IT tickets.	Experience guaranteed network performance
Troubleshoot	<b>Reactive Network Troubleshooting</b> Growing network complexities has resulted in complex troubleshooting that costs organizations time, money, and talent.	<b>Included</b> Proactive resolution with closed loop automation
Hardware Refresh	<b>Cyclical Refreshes for Hardware</b> CapEx hesitation or over-extended depreciation models impact refresh budgets. Time and resources are required to restart from Day 0 for each refresh cycle.	<b>Included</b> Complete lifecycle management
Software Upgrades	<b>Vendor Dependent Software Upgrades</b> Complex and time-consuming updates are deferred leaving the network more vulnerable to security breaches or sub-optimal performance	<b>Included</b> Automated within preferred upgrade windows

Keep Up Network Performance

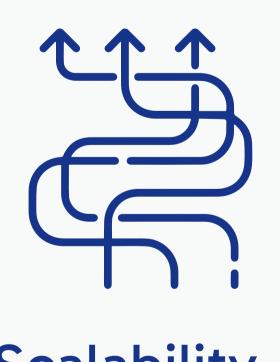
Wired and wireless networks delivered as a service (NaaS) should present a transparent infrastructure model, similar to the cloud. Thereby making the device models and topologies behind the scenes irrelevant as long as they meet the business outcome and SLA requirements.

Nile is attempting to disrupt the legacy, box-focused, enterprise market with a specifically designed service offering.

- Gartner



Usage-Based Payment



Scalability and Flexibility



Reduced Maintenance Costs



Improved Efficiency

Boost productivity and the business with a highly reliable, highly secure network.

Eliminate downtime with proactive detection and resolution of deviations in service quality.

Quickly deploy without incurring costs of purchasing and owning infrastructure.

Offload infrastructure and pay for a service that includes the entire network lifecycle.

## What Makes Nile Different?

# 4

### Automate operations

by offloading lifecycle management from Day -1 to Day N, and allow IT resources to focus on strategic initiatives.

# 3

Flexible and dynamic dynamic consumption model made to scale up or down with user count or square footage.

# 2

Complete zero trust security right out of the box to prevent unauthorized network access and abolish malware proliferation.

Guaranteed network performance Ievels around full site coverage, complete user capacity, and always-on availability – all backed by service credits.

# Unleash the power of your business with Nile.

nilesecure.com

<sup>1</sup> ESG Survey <sup>2,3</sup> Gartner