

nile

Nile Pricing is Simple. The way you need it.

Nile delivers industry's first performance guarantee for coverage, capacity and availability for wired and wireless LANs.

Today's businesses rely on secure connectivity as the foundation for their digital initiatives at the enterprise edge. And yet, operations and security can overwhelm IT organizations from persistently delivering the optimal user experience. The Nile Access Service delivers high-performance, low-maintenance networks with simplicity and security that integrate campus zero trust security and lifecycle management services.

Network Total Cost of Ownership has traditionally been unpredictable and hard to keep under control.

Designing and managing a network can be complicated. It involves determining your business network requirements, navigating through numerous hardware options, and facing installation and activation challenges. Additionally, ongoing maintenance, security, and monitoring - as well as hardware and software upgrades - can strain IT resources and expertise.

Lifecycle Management

- Monitoring
- Management
- Technology Refresh
- Contract Management

Installation

- Wi-Fi configuration
- Integration with security infrastructure
- RADIUS / AD Integration
- User and device onboarding

Design

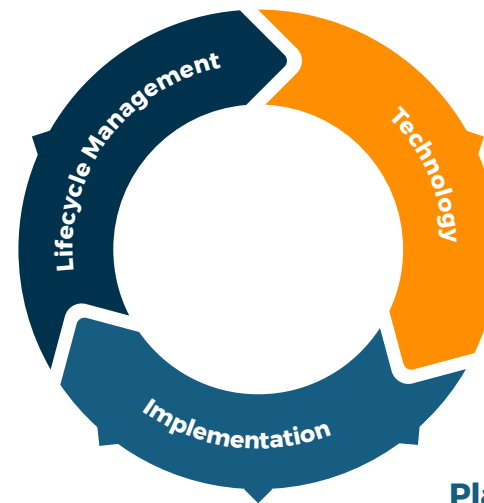
- Architecture & Design
- Site Survey
- Capacity
- Wi-Fi Security

Planning

- Business requirements
- Vendor evaluation
- Interoperability testing
- RFP Process
- Procurement

Hardware & Software

- Initial purchases
- Ongoing refresh cycles
- Product, model and SKU selection



With Nile, you need only select your **Pricing Model** and **Service Edition**
So calculating your TCO is, well, simple.

1 Choose your Pricing model

Flat Pricing

Predictable pricing **based on building square feet**.

Flex Pricing

Flexible pricing **based on number of connected users**, dynamically scaling down & up by use.

2 Choose your Service Edition

Essential

- Nile access and distribution switches, and high density Wi-Fi access points
- Advanced network access security
- Software upgrades
- 24/7 proactive monitoring
- 8/5 customer success & support

Advanced

Includes **Essential** services plus:

- + Physical Wi-Fi sensors
- + Zero trust network access security
- + Guaranteed performance for availability and coverage
- + Day N technology refresh
- + 16/7 customer success & support

Transformational

Includes **Essential & Advanced** services plus:

- + Guaranteed performance for capacity
- + Day 0/1 implementation
- + 24/7 customer success & support

ESSENTIAL EDITION:

Nile's Access Service enterprise-grade hardware includes distribution switches, access switches, and access points. The Nile Access Service provides robust network security by default, without extra add-ons, and offers flexible user and device access authentication methods. Nile also takes care of software updates and security patches, ensuring smooth network upgrades and access to latest features. With in-depth network instrumentation, Nile Access Service provides 24/7 proactive monitoring, and the Essentials edition includes 8x5 service operations and customer success / support during business hours.

ADVANCED EDITION:

Extending services beyond the Essentials Edition, it also includes zero-trust network security and guaranteed network performance levels for high-availability and end-to-end site coverage. This edition also delivers user-experience monitoring by deploying physical Wi-Fi sensors. These sensors play a crucial part in offering comprehensive monitoring and better visibility for user, device and app performance. Beyond including all software upgrades, Day N operations include lifecycle management for all hardware refreshes, 24/7 proactive network monitoring, and extended service operations and support hours.

TRANSFORMATIONAL EDITION:

This edition provides a complete network experience, and it includes a comprehensive site survey prior to installation. Thereafter, Nile automatically designs the wired and wireless access network to meet the technology and business requirements without compromise. This edition of the Nile network is designed with full redundancy to deliver guaranteed performance levels across high-availability, high-definition capacity, and end-to-end wireless coverage, measured on a per building basis. Nile is responsible for Day 0 operations with delivery and rack-n-stack installation, including Day 1 network activation. For Day 2, Nile ensures 24/7 proactive network monitoring, 24/7 Nile service operations support, and 24/7 customer success and support.