nile | Company Brief

About Nile

Nile is on a mission to build the world's most secure networks and deliver it as-a-service. Backed by eminent investors and a board with deep operator expertise, the company has been delivering Secure NaaS solutions since late 2022.

Leadership and Board of Directors

Pankaj Patel
Co-founder & CEO, Nile
Former CDO, Cisco

John T. Chambers
Co-founder Nile
Founder & CEO, JC2 ventures
Former CEO & Chairman, Cisco

Sumant Mandal
Co-Founder & Managing
Partner, March Capital

Joe Lonsdale
Partner 8VC,
Co-founder: Palantir
and Addepar

George Kurtz
CEO & Co-Founder,
CrowdStrike

Backed by Leading Investors

JC2 | LIBERTY GLOBAL | MARCH CAPITAL | Prosperity7 AN ARAMCO VENTURES FUND | سـنابل للاستثمار SANABIL INVESTMENTS | 8VC

Nile "Technology + Operations" Accelerates Business Outcomes

Network Security Services
- Wired/Wireless
- Guest
- RADIUS
- DHCP
- Trust
- Edge

+

Service Operations Lifecycle
- **Day 0:** Planning & Design
- **Day 1:** Implementation & Optimization
- **Day 2:** Operations

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Outcomes
- ✓ Digital Transformation
- ✓ Risk Reduction
- ✓ Simplified Operations
- ✓ Cost Savings
- ✓ Ticket Reduction
- ✓ IT Empowerment

The world's most secure network. Delivered as-a-service.

Nile Secure NaaS Components:

Zero Trust Fabric
"Datacenter-class" security built-in by design

Autonomous Operations
Cuts operational complexity with AI across Day 0, 1 and 2

Cloud Services
Rich security services delivered for business agility

Autonomous Operations — Cloud Services — Zero Trust Fabric

OPEX Subscription Model
Predictable cost and savings

Performance Guarantee
Industry's only financially backed SLA

nile

Who We Serve

Personas
CIOs, CISOs, IT Directors, Network & Security Architects

Industries
Nile serves several industries including mid-to-large enterprises, financial services, healthcare, government, manufacturing, higher education, and technology companies.

Customers in 30+ countries are using Nile to reduce risk, complexity and cost while future-proofing their network, security, performance and benefiting from lower TCO.

Customer Speak…

Risk reduction
Zero security breaches!

TRX BIO

"We've had zero issues with the Nile service since it was activated."

Ticket elimination
Zero support tickets

LYCÉE FRANÇAIS DE SAN FRANCISCO

"Since we implemented the Nile Access Service, the network has required virtually no troubleshooting."

Productivity increase
Engineers focused on higher value

UNIPHORE

"We had budgeted for full-time, on-site network engineers. But with the way the Nile solution is working, we've been able to shift away from that."

Cost Reduction
Eliminated upfront capital

BRENTWOOD TENNESSEE

"Without Nile, the network would have required a larger staff and cost 25-30% more a year."
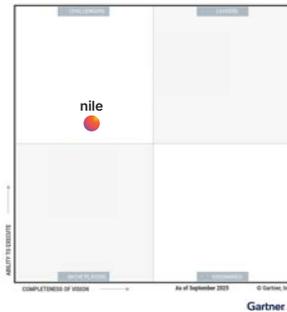
5X faster deployment
75% time savings

sprinklr

"I was more than 1,500 miles away, trying to roll out an entire network in 3 weeks, Nile took care of every aspect of the network, from site survey to deployment."
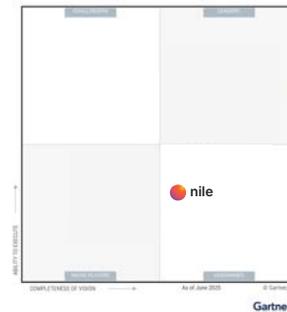
Industry Recognition

2025 Gartner Magic Quadrant

Challenger
Infrastructure Platform Consumption Services

2025 Gartner Magic Quadrant

Visionary
Enterprise Wired and Wireless LAN Infrastructure

2025 Gartner Peer Insights

Strong Performer
Voice of the Customer Report for Enterprise Wired and Wireless LAN

4.9
★★★★★

Try Nile Today!

Ask for a Demo

By the Numbers

30+ Countries	12+ Verticals	60+ Patents	12M+ Sqft Warehouse	200K+ Users One location	40+ Bldgs Campus