

nile | Company Brief

About Nile

Nile is on a mission to build the world's most secure networks and deliver it as-a-service. Backed by eminent investors and a board with deep operator expertise, the company has been delivering Secure NaaS solutions since late 2022.

Leadership and Board of Directors



Pankaj Patel
Co-founder & CEO, Nile
Former CDO, Cisco



John T. Chambers
Co-founder Nile
Founder & CEO, JC2 ventures
Former CEO & Chairman, Cisco



Sumant Mandal
Co-Founder & Managing
Partner, March Capital



Joe Lonsdale
Partner 8VC,
Co-founder: Palantir
and Addepar



George Kurtz
CEO & Co-Founder,
CrowdStrike

Backed by Leading Investors



Nile Secure NaaS Components:



Zero Trust Fabric
"Datacenter-class" security
built-in by design



Autonomous Operations
Cuts operational complexity
with AI across Day 0, 1 and 2



Cloud Services
Rich security services delivered
for business agility



OPEX Subscription Model
Predictable cost and savings



Performance Guarantee
Industry's only financially
backed SLA

Nile "Technology + Operations" Accelerates Business Outcomes

Network Security Services

- ⦿ Wired/Wireless
- ⦿ Guest
- ⦿ RADIUS
- ⦿ DHCP
- ⦿ Trust
- ⦿ Edge



Service Operations Lifecycle

- ⦿ **Day 0:** Planning & Design
- ⦿ **Day 1:** Implementation & Optimization
- ⦿ **Day 2:** Operations



Outcomes

- ✓ Digital Transformation
- ✓ Risk Reduction
- ✓ Simplified Operations
- ✓ Cost Savings
- ✓ Ticket Reduction
- ✓ IT Empowerment

The world's most secure network. Delivered as-a-service.



Who We Serve

Personas

CIOs, CISOs, IT Directors, Network & Security Architects

Industries

Nile serves several industries including mid-to-large enterprises, financial services, healthcare, government, manufacturing, higher education, and technology companies.

Customers in 30+ countries are using Nile to reduce risk, complexity and cost while future-proofing their network, security, performance and benefiting from lower TCO.

Customer Speak...

Risk reduction

Zero security breaches!



"We've had zero issues with the Nile service since it was activated."

Ticket elimination

Zero support tickets



"Since we implemented the Nile Access Service, the network has required virtually no troubleshooting."

Productivity increase

Engineers focused on higher value



"We had budgeted for full-time, on-site network engineers. But with the way the Nile solution is working, we've been able to shift away from that."

Cost Reduction

Eliminated upfront capital



"Without Nile, the network would have required a larger staff and cost 25-30% more a year."

5X faster deployment

75% time savings



"I was more than 1,500 miles away, trying to roll out an entire network in 3 weeks, Nile took care of every aspect of the network, from site survey to deployment."

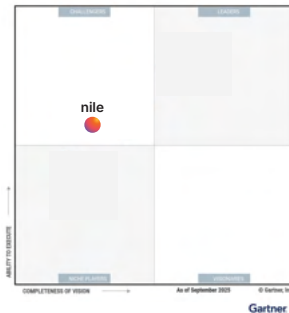
Industry Recognition

2025 Gartner Magic Quadrant

Challenger

Infrastructure Platform Consumption Services

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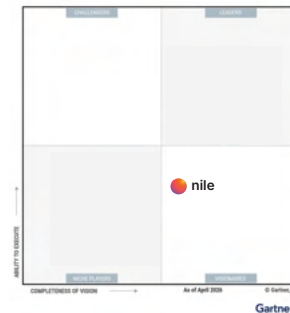


2026 Gartner Magic Quadrant

Visionary

Enterprise Wired and Wireless LAN

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2025 Gartner Peer Insights

Strong Performer

Voice of the Customer Report for Enterprise Wired and Wireless LAN

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By the Numbers

30+

Countries

12+

Verticals

60+

Patents

12M+Sqft

Warehouse

200K+Users

One location

40+Bldgs

Campus