

# Networking Reimagined for the Modern Enterprise FOR THE CIO

## Free Your IT Team to Drive the Business Forward


Nile delivers the industry's first AI-autonomous, Zero Trust network as a service — with a financially-backed performance guarantee. Stop funding yesterday's infrastructure. Start investing in tomorrow's outcomes.

**~60%**  
LOWER TCO


**<3 yr**  
FULL ROI

**SLA**  
FINANCIALLY-BACKED

### The CIO Reality: Network as a Business Bottleneck




**Runaway OpEx**  
Every \$1 in gear drives \$3–\$5 in operating costs. Refresh cycles drain cash every 5 years.



**Talent Drain**  
Scarce network engineers trapped in trouble tickets instead of AI, cloud, and digital initiatives.




**Security Exposure**  
VLANs, manual ACLs, and bolt-on NAC create lateral-movement risk and audit headaches.




**Slow Delivery**  
Months to stand up sites. Weeks to resolve user complaints. Business velocity suffers.


### The Nile Solution: One Integrated Service, Zero Operational Burden




**Predictable Costs**  
Wired, wireless, and security delivered as one subscription. CapEx becomes predictable OpEx.



**Autonomous Operations**  
Closed-loop automation self-monitors, self-tunes, and self-heals 24/7. No manual upkeep.



**Zero Trust by Default**  
Per-device isolation and built-in NAC — no VLANs, no appliances, no lateral movement.



**Performance Guaranteed**  
The industry's first guarantee tied to user experience — availability, coverage, and capacity.

## Legacy Networks Vs. Nile — A Side-By-Side Look

DIMENSION	LEGACY ARCHITECTURE	NILE SECURE NAAS
Financial Model	⊗ Heavy CapEx every 5 years; hidden costs across licenses, support, and consulting	✓ Predictable OpEx subscription; everything bundled, fully deductible
Operations	⊗ Manual CLI, 10+ tools, reactive firefighting, constant patching	✓ AI automation from Day -1 to Day N; software and hardware lifecycle included
Security Posture	⊗ VLAN sprawl, standalone NAC, manual policy fragile and breach-prone	✓ Zero Trust native; per-device microsegmentation and identity-centric policy built into the fabric
Accountability	⊗ Uptime-only SLAs; vendor-MSP finger-pointing when users complain	✓ Financially-backed guarantee on real user experience, one vendor owns it
Time-to-Value	⊗ Months for design, procurement, deploy; slow site expansion	✓ Half the deployment time; new sites activated in days via a mobile app

## Business Outcomes That Matter In The Boardroom

- ~60%** Lower total network cost of ownership
- 3-5x** IT capacity reclaimed for strategic work
- 3x** Faster deployment across new sites
- ~100%** Ticket reduction through autonomous operations

“Other incumbent vendors were pitching us the same architectures they presented more than five years ago. There simply wasn’t any growth or innovation when compared to Nile’s solution.”

Kevin Staton, CIO, Clark Schaefer Hackett

**Make your Network & Security Stack a CIO Asset, Not a Liability**

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