



Why Workplace Resources and IT Partner for Reliable Worry-free Network Access

Workplace resource teams today are heavily involved in defining access and experience goals in an effort to navigate the physical realities and operational constraints that make seamless, reliable connectivity across offices achievable for everyone.



Balancing expectations with physical realities



Defining deployment and reliability outcomes



Ensuring all devices and apps perform optimally

Challenge

To keep pace, workplace resource teams are asked to help IT deliver enterprise-grade connectivity and performance despite the physical limits of individual spaces, number of users, and devices that differ across locations. Traditionally, a lifecycle refresh requires extensive internal IT resources and cost.

- ⊗ **Lean IT:** Lack of design, deployment, and available on-site expertise
- ⊗ **Site Readiness:** The capture of accurate environmental and site survey data, port counts, etc.
- ⊗ **Project Completion:** Ability to keep every deployment on track, on-budget and issue-free

Solution

Nile delivers a uniquely redesigned, cloud-native network architecture, completely pivoting consumption to a secure Network-as-a-Service (NaaS) model. Organizations gain highly secure, high-performance infrastructure and Service Delivery assistance, significantly optimizing network refreshes in any environment.

- ✓ **Dedicated Assistance:** Knowledgeable network and security expertise, plus AI-driven automation
- ✓ **Clear Ownership:** Nile / Nile partners involved in everything from Day 0 to Day 2-N operations
- ✓ **Project Success:** Expectations, timelines and project completion clearly defined and validated



Case Study

Aligning Workplace Teams and IT for Flawless Network Refreshes

For a global technology company with distributed remote offices, network refreshes are critical to driving business productivity. Without dedicated on-site IT resources, everything from a smooth deployment to seamless user experiences becomes an absolute requirement. Relying on the traditional, resource-heavy lifecycle model often introduced unpredictable challenges:

- Inaccurate site data resulting in coverage gaps, and costly post-deployment rework
- Surprises like missing hardware or insufficient rack space, causing mid-project delays
- Costly downtime and lost productivity that hamper local operations

Seeking a fresh approach, a newly appointed network admin encouraged the workplace resources team to evaluate Network-as-a-Service (NaaS). Moving to an as-a-Service model would offload the burdens of planning, design, and deployment, while also eliminating the manual operational friction typical of legacy network architectures..

After the first meeting, Nile outlined an all-inclusive solution combining enterprise-class hardware with AI-driven, self-optimizing operations that eliminate trouble tickets. Crucially, built-in Zero Trust security and isolated guest access allow the network to self-police every connection—protecting against threats without costly security add-ons and IT support.

The End Result

By selecting Nile's NaaS model, the workplace resource and IT teams eliminated the friction caused by following the cultural status quo. One solution now works across differing real estate layouts and user requirements. Together, the teams now offer deterministic coverage and an exceptional connectivity experience for every user and IoT device, in a very fluid and repeatable manner.

- **Seamless** site readiness and design sessions
- **Frictionless** deployments with zero hiccups
- **Issue-free** cutovers that offload lean IT resources