

Delivering the Future of Secure Connectivity

At Nile, we are redefining what it means to deliver the network as a service. With our unique innovations, our customers trust that we are the future of connectivity. The team at Nile is committed to delivering you with a resilient always-on secure enterprise network that is built upon the principles of *ultimate simplicity*, *ruthless automation*, and *inherent security*, all in a pay-as-you-use model.

The Nile Experience



Your experience with Nile is centered around simplicity. You just tell us what you need (site/users), and we deliver the rest.

With Nile, you get guaranteed service level agreements for full-site availability, end-to-end coverage, and high-definition capacity – all built around the principles of zero-trust. Our service is engineered with deep instrumentation that analyzes 24x7 to help us guarantee our SLAs.

We execute on site survey, BoM, install, network troubleshooting, and lifecycle management. It's all on us.

Nile delivers your enterprise network completely as a service, with committed network performance SLAs.

Our Leadership



Pankaj Patel, CEO

Former Cisco CDO
20+ years at Cisco
Led 30,000+ Engineers



Sri Hosakote, CDO

Led 2,000 Engineers for
Cisco Routing



**John Chambers,
Board & Co-Founder**

Former Cisco CEO and
Chairman



Scott Gainey, CMO

Built early growth at Palo
Alto Networks, Sentinel
One



Suresh Kataukam, CPO

40 patents
Technologist, Innovator,
Published research papers in AI



Louis Serlenga, CRO

Leader of 1,000+ sellers,
Aruba

Our Company



Founded in 2018

Led by a very seasoned team ranging Cisco, Aruba, AWS, Palo Alto Networks, Google, Facebook, and VMware. The team is focused on completely reinventing networking as we've known it over the last 30 years.



\$125M in funding

Disrupting the status quo takes time and diligence. Our innovative approach is supported by a growing base of 40+ patents that have been awarded, drafted, or are in the drafting process.



150+ employees and counting

We are made up of the best in the industry and are continuing to hire the best. Our team is focused on disrupting an industry that needs simplicity and security.



Customers

The team at Nile is passionate about helping people connect to the things they need. Nile's early success was established in K-12 and Higher Education, as well as high tech organizations looking to better protect their intelligent property and free their resources to focus on innovation.

Here's a quote from one of our customers:

"As the head of IT, what's most important to me is making sure that the service is always up, there is coverage throughout the office and that we have the capacity not just for today's needs, but to handle anything that comes up in the future. Nile delivers exactly that."
-Joe Foy, Global IT Director, Sprinklr